



July 11th, 2008

Dear Valued Channel Partner,

After a detailed analysis of our customer and market demand Falcon has decided to discontinue the Dor-O-Matic SCR85 Series residential door closer. All remaining inventory has been sold and effective immediately Falcon will no longer accept orders for the SCR85.

Your ongoing demand for a light duty commercial closer will still be supported by the Dor-O-Matic SC90 Series aluminum closer, designed for similar light duty, interior applications.

Should you have any questions, please contact your local Ingersoll Rand Sales Office, Falcon Customer Service, or myself (number below). Also don't forget to visit the new Falcon website for update product information.

Thanks for your continued business. Falcon is committed to making aluminum closers easy and making it easier for you to choose the right commercial door hardware for every opening.

Regards,

A handwritten signature in black ink, appearing to read 'RC Rouse'.

Ryan C. Rouse
Commercial Product Manager
Ingersoll Rand Security Technologies
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